



PROSSERMAN JCC MEMBERSHIP SALES ASSOCIATES

We opened our magnificent brand-new facility on October 4th, 2021, and we are thrilled with the overwhelmingly positive member response – as such we are already looking to expand our membership sales team:

POSITION TYPE: **PERMANENT FULL-TIME (40 hrs per week - must be able to work some evenings until 8 p.m. and one of the shifts on the weekend)**

LOCATION: **Prosserman JCC (Bathurst/Sheppard in North York)**

GREAT PERKS: **Free Family Fitness Membership; paid time off for Jewish High Holidays; Program Discounts; Dental & Medical Benefits; free onsite parking; base salary and commission/bonus structure; working with a dynamic team within a supportive inclusive staff culture; and more!**

The J's Vision & Purpose:

At the JCC, we believe in inspiring people to live the Jewish lives they want to live. Our dynamic team is guided by our mission: to build and sustain a caring and vibrant community hub, welcoming to all, based on a solid foundation of Jewish values and with a strong connection to Israel.

What We Do:

From daycare to seniors' programs, fitness to recreation, Jewish learning to holiday celebrations, and everything in between, the J provides life-changing programs infused with Jewish values that inspire and enrich our members and provide a best-in-class experience.

The Right Membership Sales Associate:

At your core, you're a superb **community connector** with a passion for **sales and service**. You have a strong drive for **results** and a demonstrated positive track record in building relationships, closing sales and providing exceptional customer service. You are a highly motivated, organized, self-starter and collaborative team player able to work a flexible schedule, including evenings and weekends. Experience in **pre-sales** an asset. **Jewish culture, traditions, and a connection to Israel** are evident in your passionate and friendly interactions. Hebrew/Russian fluency is an asset. Some of the key responsibilities of this position include:

- **Meeting all sales performance metrics (KPI's).**
- **Participating in lead generation activities and community outreach events.**
- **Selling all J programs, above and beyond fitness.**
- **Participating and contributing to a high energy, J-thinking culture.**
- **Ensuring J branding through consistency and continuity in all actions.**
- **Nurturing member relationships, promoting programs and participating in special events.**
- **Providing exceptional customer service and follow up.**



How to Apply:

We welcome all applicants. Accommodations during all phases of the hire process will be made wherever possible. If you are interested in and well qualified for this exciting opportunity please submit your resume in confidence via e-mail no later than October 31, 2021 to jeanette@srcentre.ca. We will conduct rolling interviews.

We appreciate your application, however we will only be contacting the candidates we wish to interview.